From: Brent Ware

To: Microsoft ATR

Date: 1/25/02 1:47pm

Subject: Microsoft Settlement

The proposed Microsoft settlement is a bad idea for many reasons, not least of which is that it is no punishment at all for a twice-convicted monopolist.

Allowing them to give away "\$1 billion" worth of software which costs them virtually nothing to manufacture is merely a way for them to pry Apple out of the school market, which in fact just furthers their monopoly at the cost of yet another competitor.

They have \$38 billion dollars in cash, projected to increase by \$10 billion in the next year -- have them give an actual \$5 or \$10 billion cash to the schools. They feel a slight financial pinch, the schools get to buy things they need, and it doesn't necessarily kill Apple in that market. In fact, it allows the market to work, instead of having Apple driven out of the school market as a result of Microsoft being thrown in the briar patch.

Brent Ware